

Mavis,

How was your day? Hope it's great. At least I have some exciting good news to share with you. I received a very positive response from Mr. Cales. In a letter he sent to State Representative Tom Feeney, he stated:

"I also want to let you know we had a good meeting with the Yangs. The success of their company speaks volumes to their hard work and dedication. I am most interested in pursuing additional conversations with them to determine the most effective way to utilize their expertise."

You may not be aware of the effort, including the duration, the time and the resources required for the Turnpike migration (I myself was surprised). This is a very time consuming process and strictly depends on the processor, network and other factors. We cannot speed up the importation process even if we would like to do so. I explained the migration process as well as our estimated man-hours and resource allocation for deployment of the CDMS application for the Turnpike in an attached Word document (turnpike mig 7-26-00.doc) for your reference. If you have any questions, please call me. Also, do you need the estimates for the development and deployment of Survey and Mapping and Bridge applications? Please let me know.

I have reemphasized both your and my concerns about the life of ARCIS. Here is the response from Siemens:

- Siemens-CE is the current owner of ARCIS.
- After the merger of CE-TREEV, CE-TREEV will assume the responsibility and continue to provide licensing and support of ARCIS in the U.S.
- The merger of CE-TREEV, coupled with the Siemens product line, will be a very formidable U.S. entity and will provide FDOT and YEI with a hugely improved level of service on the ARCIS implementation.

Regarding the meeting schedule with you in Tallahassee, Dave Steding of Siemens informed me that he made a mistake in that the key executives of Siemens-CE and TREEV are out of town until 8/7. They are working very hard to commit to a meeting schedule at the same time while dealing with the transaction for the merger. Siemens-CE and TREEV also asked for our understanding because, as they are both public companies, they must follow U.S. public accounting rules for the merger business. They again reassure us of their commitment in supporting their EDMS product.

Sincerely,
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